

*Hope empowers people!*

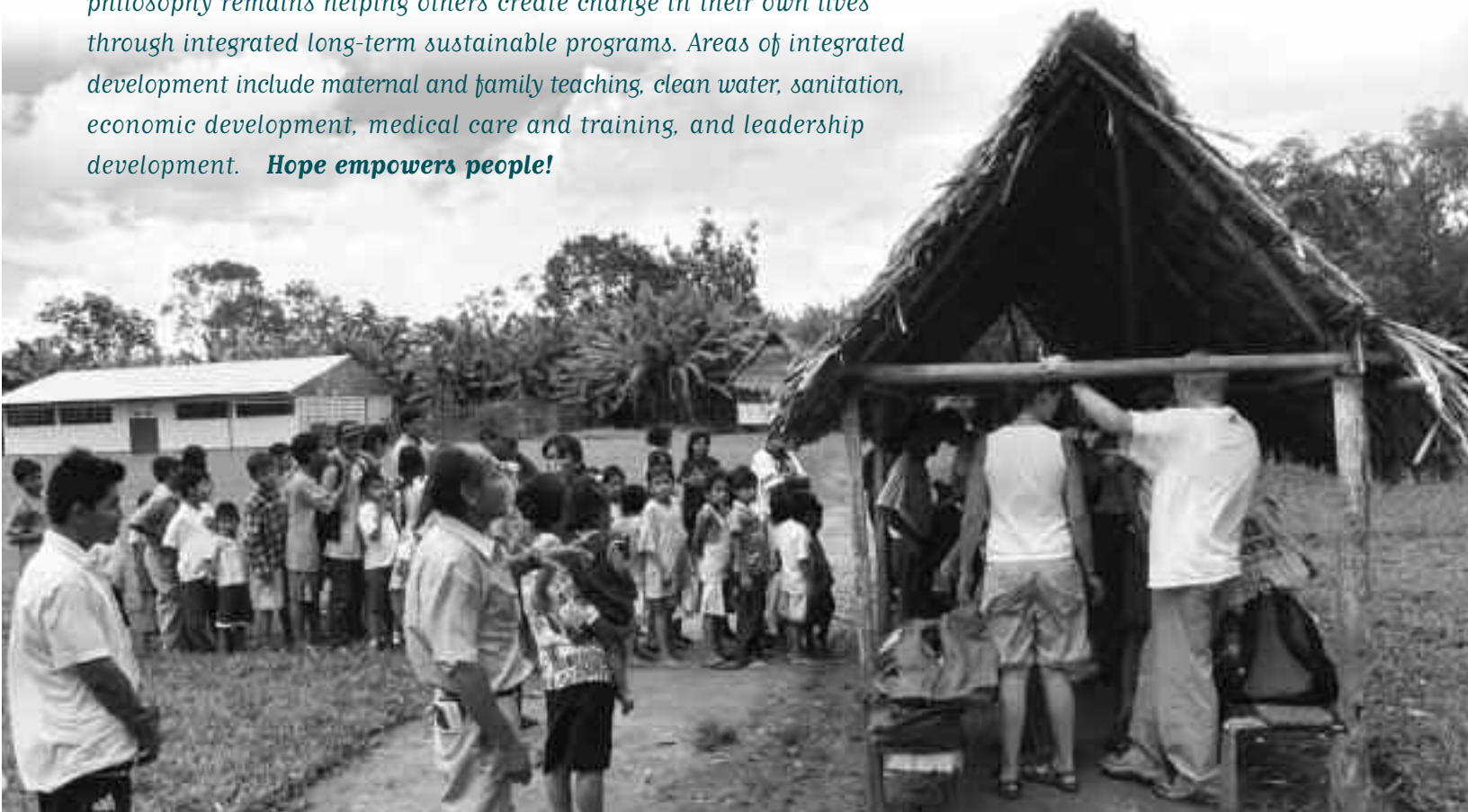
2681 E. Parley's Way  
Salt Lake City, UT 84109  
USA

## ANNUAL REPORT 2004

---

**President's Report** For the 5th consecutive complete year of operation, Hope Alliance programs have expanded to provide humanitarian assistance to more individuals and their families than our previous year. Restricted and unrestricted cash donations reached their highest level since our founding, allowing more expeditions and more projects creating improvement in basic life needs and quality of life for so many in dire straits. More volunteers are joining us than ever before. We now have supporters in 26 countries and 39 states. Our core philosophy remains helping others create change in their own lives through integrated long-term sustainable programs. Areas of integrated development include maternal and family teaching, clean water, sanitation, economic development, medical care and training, and leadership development. **Hope empowers people!**

The  
Hope  
Alliance



**Board of Trustees**

- Pamela J. Atkinson
- Monty J. Eggett
- Bob Forsey
- Cynthia Godsey, MS, MSN, APRN
- Fred Gottlieb, MD, MPH
- John Hanrahan, MD
- David A. Hedderly-Smith, PhD
- Rev. Dean Jackson
- Victoria P. Jackson
- William R. Larson, DDS
- Kym C. Meehan
- Don Owen
- Bruce Powell
- Steven M. Racker, CPA

**Staff**

- John Hanrahan, MD, President
- Monty Eggett, Executive Director
- Vicky Jackson, Development Director
- Susie Garcia, Executive Assistant
- Diane Henson, Office Administrator

## The Hope Alliance Core Values

**Integrity** We are committed to the highest integrity at all times in all interactions, including donors, program recipients, and our staff and volunteers.

**Effectiveness** We will achieve maximum effectiveness through excellence, quality projects, communication and a dynamic work environment.

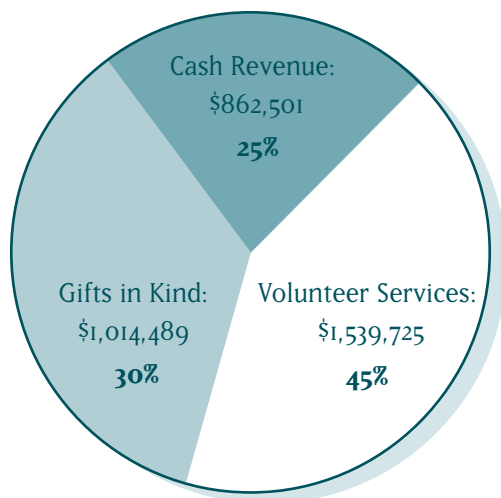
**Sustainability** We create sustainability and long-lasting change in partnership with local communities and organizations.

**Stewardship** We will maintain financial strength and practice impeccable stewardship of all our resources.

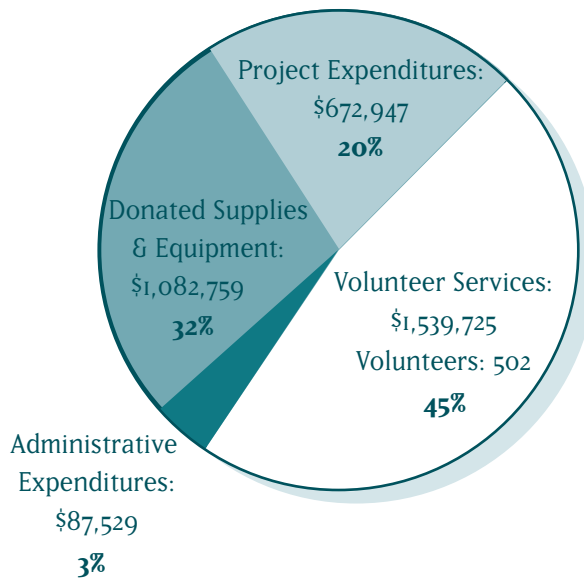
**Inclusiveness** We are a nonsectarian humanitarian organization and therefore practice inclusiveness of all faiths, ethnicities and backgrounds. We value diversity at all levels of our organization.

### 2004 Financial Information

**Total Revenue: \$3,416,715**



**Total Expenditures: \$3,382,970**



### Financial Overview

	2001	2002	2003	2004
Total Restricted Income	285,139	461,658	367,861	572,169
Total Unrestricted Income	253,443	290,473	169,585	290,332
Gifts-In-Kind Incoming	5,420,212	3,042,023	670,006	1,014,489
Total Income	5,958,794	3,794,154	1,137,452	1,876,990
Administrative Expense	178,161	133,629	103,255	87,529
Projects Expense	4,326,691	513,486	491,386	672,947
Gifts-In-Kind Outgoing	3,981,380	3,386,727	955,715	1,082,759
Total Expense	8,486,232	4,033,842	1,550,356	1,843,235
Year-end Operating Balance	16,588	51,102	39,795	94,425
Volunteer Services	374,054	691,929	1,024,597	1,539,725
Volunteers	357	430	291	502

# Peru

• Eight volunteer expeditions, ranging from 15-55 people, have provided projects in Peru throughout 2004. We had a large increase in local Peruvian volunteer health care providers join our expeditions this year due to our partnership in May with the local Peruvian Non-Government Organization, Solidaridad Medica Integral Para Lugares Escasos Recursos (SMILDER).

**January:** 30 volunteers including many students from Weber State University's premedical program provided dental, vision, and primary care to Belen and several villages surrounding Iquitos.

**February:** 55 volunteers split into several teams to provide surgical care for patients and training to local surgeons. Medical, dental and vision clinics provided needed care for more than 2,000 patients.

**March:** 15 volunteers from medical students and faculty at the University of Utah School of Medicine continued to provide training and direct care in medical, dental and vision clinics.

• Hope Alliance facilitated the donation of 25 computers, which were distributed to each community for use in the local school. Six computers were used to implement a computer training school at the local University in Iquitos.

**May:** Staff trip to Iquitos to provide administrative oversight, quality control, and improvement in future programming. Hope Alliance establishes a partnership with a local NGO, SMILDER, to expand continuity of care by local health care providers.

**June:** Completion of Alianza Para la Esperanza Women's Health Clinic, providing year round care for indigent patients with local volunteers and local Hope Alliance physicians on staff.

• Arrival of a forty-foot container of medical supplies and equipment for distribution at the Iquitos Hospital and to ongoing local medical programs by Hope Alliance and its partners.  
• Completion of fresh-water well in Los Delfines with operating and maintenance funds provided by users.  
• Restricted funds were raised to provide life-saving heart surgery for two children, Jessica and Sebastian. Jessica was flown to California for surgery and Sebastian was flown to Lima where surgery was performed in a Lima hospital.

**July:** Expedition of 30 volunteers provided medical, dental, vision, and surgical care to project villages. Ongoing classes for health issues and hygiene.

**August:** Expedition of 30 volunteers provided medical, dental and vision care to project villages.

**September:** Hope Alliance Colorado Springs Branch sent a medical team to provide medical, dental, and vision care as well as training in local villages around Iquitos.

• Hope Alliance volunteer intern (7 months) and local staff implement new micro-credit loan program for women in Los Delfines. At year-end, 70 loans have been made with 98% repayment rate.  
• Construction of a new open-air market is completed.

**October:** Rotarians from five Utah and one Wyoming Rotary Clubs raised funds and traveled to Iquitos and Barranca to distribute 288 wheelchairs. Distribution took place in partnership with The Lions Club of Iquitos, The Rotary Club of Iquitos Sur, The Rotary Club of Iquitos, and the Peruvian NGO SMILDER. Staff also reviewed administrative oversight and effectiveness of operations in all project sites.

• School supplies delivered in Barranca.  
• Rice farming established in Villa Maria, with planned comprehensive agricultural program.

**December:** Dental students travel to Barranca to work with SMILDER Foundation providing dental care for patients.



# Haiti

• Due to the recent unrest in Haiti, expeditions are on hold until we can safely return to project sites. Conditions are returning to normal and we expect to return shortly. However the efforts of volunteers continue to move forward.

• Our alliance with seven orphanages is now in its fourth year. The success being witnessed in the various communities is well recognized and they are looking forward with great anticipation for more "Hope" to come. The water project in the mountain region of Coq Chante has now been completed and construction has started on an adjacent building.

• After completing his first year providing medical care to children in each orphanage, Dr. Eli, a native of Haiti, has committed to serve for another year. All his medical supplies and salary are provided through Hope Alliance donations. The medical services include general medical care, parasite prevention and the distribution of eyeglasses and vitamins

• Both micro-enterprise businesses that were begun in 2003 are progressing well. The art card business is growing and supplies have been made available through contributions through The Hope Alliance. The sewing school in Port-Au-Prince has exceeded all expectations and has grown to over 62 women using four machines and has expanded from making just orphan clothing to dresses for purchase.

• The farm in T'Marche now has 11 workers and yields enough crops to provide one meal a day for over 300 children. The Hope Alliance has purchased nearly half of the farm, with plans to complete full purchase by 2005.

## Vanuatu

• Volunteer teams of health care providers arrived in May and cycled through September to provide ongoing training and augmentation of care in six previously reestablished aid post clinics. The aid post workers have been receiving continuous training from our physicians and nurses. Volunteers from The Hope Alliance ferry supplies and patients to and from the capital, Port Vila

• After completing the third and final year of our Memorandum of Understanding with the Vanuatu Ministry of Health, a new 5-year contract has been signed to provide new clinics, training and direct care in new underserved areas. The Ministry of Health designates these areas.

• A true milestone was the transfer of the permanent concrete Fire Mountain Clinic to the tribal council of Lolihor. Work has begun on a second clinic in the Maskelyne Islands area, to increase access to health care and improve the quality of medical care. A surgical team in August saved the vision of countless patients with cataract surgery, transported by boats from outlying islands to the main island of Port Vila.

• The Hope Alliance is working to support schools as well, with educational supplies and financial support for students who are unable to pay. We have created an "Adopt a School" program to provide universal schooling in villages.



## Honduras

• Two dental teams of Hope Alliance volunteers (45 volunteers each) traveled to Honduras to provide direct dental care and training for dentists, and dental residents and students.

• A 6-chair operatory dental office was established and furnished at the University of Honduras Dental School, providing the most up-to-date dental clinic in the country.

• An additional dental clinic was established in a rural area, and local volunteer dentists, dental residents and students provide ongoing year round care.

• One forty-foot container of medical and dental equipment and supplies was shipped to Honduras in the summer for use by the University Dental School and outlying clinics. The partnership with the University of Honduras Dental School is an exemplary model for involving in-country infrastructure with training and ongoing patient care.



## Mexico

**January:** A medical team of 15 from Vermont and Utah traveled to Puerto Vallarta to work with local health department providers to provide cancer screening and medical care to women and families. 1,500 patients were screened with follow-up care provided by the local health department.

• The Hope Alliance purchased a mobile medical clinic to donate to the Health Department of Hermosillo. This clinic will greatly improve the Health department's ability to provide care and access to care to many people previously underserved or not served at all by the local health system.

• Funding has also been obtained through local rotary clubs and districts and Rotary International to construct a playground at La Casa de Misericordia in Nogales on the border with Arizona. We continue to work with La Casa and their mission of vocational training for mothers and their feeding center for 350 children.



## Guatemala

Board member Bruce Powell traveled through Guatemala to explore partnerships and opportunities to implement a new program area. As our first project country prior to the inception of The Hope Alliance in December, 1999, we are very excited about returning to our roots there. Development and medical expeditions are scheduled for Guatemala in 2005.

